

**SECURIT** 



ION

OMB Number:

Expires: January 31, 2007 Estimated average burden hours per response..... 12.00

### SEC FILE NUMBER

### ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	<b>January 1, 2005</b>	AND ENDING	December 31	2005
	MM/DD/YY		MM/DD/YY	785
A. REG	ISTRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: USGM Sec	urities, Inc.		OFFICIAL US	E ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Bo	ox No.)	FIRM I.D.	NO.
	51 East Market Stree	et		
	(No. and Street)			
Corning	NY		14830	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PEI	RSON TO CONTACT IN R	EGARD TO THIS RI		
John G. Ullman			(607) 936-3	
			(Area Code – Telepho	ne Number)
B. ACCO	DUNTANT IDENTIFIC	CATION		
INDEPENDENT BUDLIC ACCOUNTANT		Alia Damanak		
INDEPENDENT PUBLIC ACCOUNTANT when the second secon	-	-		
	gel, Metzger, Barr & C	<del></del>		
(	Name - if individual, state last, fi	rst, middle name)		
100 Chestnut Street, Suite 1200	Rochester	NY	146	504
(Address)	(City)	(State)	(Zip (	Code)
CHECK ONE:				Λ
Certified Public Accountant				
☐ Public Accountant				in I
_			PROCESSE	
Accountant not resident in Unite	ed States or any of its posse	ssions.	MAY 1 5 2006	*
	FOR OFFICIAL USE O	NLY	HOWSON	
			FINANCIAL	
			. 46.00	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

### OATH OR AFFIRMATION

Ι, _	John G. Ullman, swear (or affirm) that, to the best of
my	knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
	USGM Securities, Inc. , as
of	December 31,, 2005, are true and correct. I further swear (or affirm) that
nei	ther the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account
cla	ssified solely as that of a customer, except as follows:
	SUE L STEPHENS JA MMan
	Signature Signature
	Commission Expires July 6, 20 <u>06</u>
	Title
	June of Att Marine
	Notary Public
	Notary 1 done
	is report ** contains (check all applicable boxes):
	(a) Facing Page.
	(b) Statement of Financial Condition.
	(c) Statement of Income (Loss).
	(d) Statement of Changes in Financial Condition.
	<ul><li>(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.</li><li>(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.</li></ul>
	(g) Computation of Net Capital.
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
	(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
	consolidation.
X	(l) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### USGM SECURITIES, INC. CORNING, NEW YORK

### <u>AUDITED FINANCIAL STATEMENTS</u>

**SUPPLEMENTARY INFORMATION** 

<u>AND</u>

**INDEPENDENT AUDITORS' REPORTS** 

**DECEMBER 31, 2005 AND 2004** 

### **CONTENTS**

AUDITED FINANCIAL STATEMENTS	<u>PAGE</u>
Independent Auditors' Report	3
Statements of Financial Condition	4
Statements of Income	5
Statements of Changes in Stockholders' Equity and Comprehensive Income	6
Statements of Cash Flows	7
Notes to Financial Statements	8
SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2005	
Independent Auditors' Report on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission	11
Computation of Net Capital Pursuant to Rule 15c3-1	12
Reconciliation Pursuant to Rule 17a-5(d)(4)	13
Exemption from Rule 15c3-3	14
Report on Internal Control Required by SEC Rule 17a-5 for a Broker-Dealer Claiming an Exemption from SEC Rule 15c3-3	15

100 Chestnut Street
Suite 1200
Rochester, NY 14604
Phone 585 / 423-1860
Fax 585 / 423-5966
www.mengelmetzgerbarr.com



Additional Offices / Elmira, New York / Ithaca, New York

### INDEPENDENT AUDITORS' REPORT

Board of Directors and Stockholders USGM Securities, Inc.

We have audited the accompanying statements of financial condition of USGM Securities, Inc. as of December 31, 2005 and 2004 and the related statements of income, changes in stockholders' equity and comprehensive income, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USGM Securities, Inc. as of December 31, 2005 and 2004 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Mongel, Metzger, Barr & Co. LLP

Rochester, New York January 26, 2006

### STATEMENTS OF FINANCIAL CONDITION

	December 31,			31,
<u>ASSETS</u>	_	2005		2004
CURRENT ASSETS				
Cash and cash equivalents	\$	156,038	\$	189,570
Commissions receivable		7,219		10,593
Interest receivable		13,601		12,961
Investment securities, at fair value		2,105,841		1,857,005
Prepaid income taxes		<u>-</u>		18,300
	\$	2,282,699	\$	2,088,429
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	9,462	\$	8,242
Accrued income taxes		10,834		
TOTAL CURRENT LIABILITIES		20,296		8,242
STOCKHOLDERS' EQUITY				
Common stock - par value \$1.00;				
Issued and outstanding 13,464 shares		13,464		13,464
Paid in capital		121,488		121,488
Retained earnings		1,818,656		1,735,644
Accumulated other comprehensive income	_	308,795		209,591
		2,262,403		2,080,187
	\$	2,282,699	<u>\$</u>	2,088,429

### STATEMENTS OF INCOME

	Year ended December 31,			1ber 31,
		2005		2004
Income:				
Commissions	\$	105,949	\$	83,914
Interest and dividends		50,053		44,712
Realized gain on sale of securities		12,206		1,682
		168,208		130,308
Expenses:				
Commissions		40,515		32,341
Professional/registration and office		18,481		19,962
		58,996		52,303
INCOME BEFORE INCOME TAXES		109,212		78,005
Refund of prior year taxes		_		(200)
Income tax provision		26,200		11,500
NET INCOME	\$	83,012	\$	66,705

# STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME

## YEARS ENDED DECEMBER 31, 2005 AND 2004

Total	2,007,831	66,705	7,333	(1,682)	72,356	83,012 111,410	(12,206)	182,216	2,262,403
	<del>\$</del>			_			۱	i	<del>⇔</del> ∥
Accumulated other comprehensive income	203,940	1	7,333	(1,682)	209,591	-111,410	(12,206)		308,795
Con	<del>69</del>						ļ		8
Retained	1,668,939	66,705	1	)	1,735,644	83,012	I		1,818,656
	€9								€\$
Paid in capital	121,488		•	•	121,488	, ,	1		121,488
	<b>6</b>								↔
Common stock	13,464	•	•	•	13,464	1 1	Ť		13,464
2	€9								S
	Balance at January 1, 2004	Comprehensive income: Net income	Unrealized gains on investment securities Reclassification adjustment for gains included	in net income	Total comprehensive income BALANCE AT DECEMBER 31, 2004	Comprehensive income:  Net income  Unrealized gains on investment securities	Reclassification adjustment for gains included in net income	Total comprehensive income BALANCE AT	DECEMBER 31, 2005

### STATEMENTS OF CASH FLOWS

	Year ended December 3			ber 31,
		2005		2004
CASH FLOWS - OPERATING ACTIVITIES				
Net income				
Adjustments to reconcile net income to net cash	\$	83,012	\$	66,705
provided from operating activities:				
Realized gain on sale of securities		(12,206)		(1,682)
Changes in certain assets and liabilities affecting operations:				
Commissions receivable		3,374		(1,147)
Interest receivable		(640)		(1,913)
Prepaid income taxes		18,300		(3,877)
Accounts payable		1,220		(25)
Accrued income taxes		10,834		
NET CASH PROVIDED FROM				
OPERATING ACTIVITIES		103,894		58,061
CASH FLOWS - INVESTING ACTIVITIES				
Purchases of investment securities		(844,124)		(846,708)
Sales of investment securities		706,698		750,425
NET CASH USED FOR				
INVESTING ACTIVITIES		(137,426)		(96,283)
NET DECREASE IN CASH				
AND CASH EQUIVALENTS		(33,532)		(38,222)
Cash and cash equivalents at beginning of year		189,570		227,792
CASH AND CASH EQUIVALENTS			-	
AT END OF YEAR	<u>\$</u>	156,038	\$	189,570
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Cash (received) paid for income taxes	\$	(2,934)	\$	15,117

### NOTES TO FINANCIAL STATEMENTS

### DECEMBER 31, 2005 AND 2004

### NOTE A: THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### The Company

USGM Securities, Inc. (the "Company") is a member of the National Association of Securities Dealers and is a registered broker/dealer. The Company provides brokerage services to clients across the country, primarily in affiliation with John G. Ullman & Associates, Inc., a registered investment advisor. John G. Ullman & Associates, Inc. is the majority shareholder (76%) of the Company.

### Basis of accounting

The Company's financial statements are prepared on the accrual basis of accounting.

### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Cash and cash equivalents

Cash and cash equivalents include all highly liquid investments with maturities less than three months when purchased. The Company maintains its cash and cash equivalents in bank and investment accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

### Investment securities

Investment securities are classified as available-for-sale and, accordingly, stated at fair value as reported on a national securities exchange at the close of business on the last day of the year. Net unrealized appreciation on investment securities is included in accumulated other comprehensive income.

Securities are exposed to various risks, such as interest rate, market and credit risk. Due to the risks associated with securities and the uncertainty related to changes in their fair value, it is at least reasonably possible that changes in risk could affect the Company.

### Income taxes

Provision for income taxes presented in these financial statements is the same as that reported for tax purposes. Deferred income taxes are immaterial for presentation.

### Revenue recognition

Commissions are recorded on a trade date basis as securities transactions occur.

Interest income includes interest earned on the securities adjusted for amortization of premiums and accretion of discounts on the related securities using the interest method. Dividend income is recorded on ex-dividend dates. Realized gains or losses from the sale of available for sale securities are recognized on the trade date using the specific identification method.

### NOTES TO FINANCIAL STATEMENTS, Cont'd

### **DECEMBER 31, 2005 AND 2004**

### NOTE B: INVESTMENT SECURITIES

The amortized cost and fair value of investment securities with gross unrealized gains and losses are as follows:

	 Amortized cost	 Gross nrealized gains	u:	Gross nrealized losses	 Fair value
Year ended December 31, 2005					
Bonds - corporate	\$ 526,599	\$ -	\$	(6,370)	\$ 520,229
Stocks	361,469	282,147		(4,170)	639,446
Bonds - municipal	449,353	-		(5,323)	444,030
Government	445,194	29,760		(1,818)	473,136
Limited partnerships	14,431	14,569		<u>-</u>	29,000
• •	\$ 1,797,046	\$ 326,476	\$	(17,681)	\$ 2,105,841
Year ended December 31, 2004					
Bonds - corporate	\$ 565,620	\$ 1,331	\$	(2,623)	\$ 564,328
Stocks	347,205	186,146		(9,549)	523,802
Bonds - municipal	423,162	-		(2,807)	420,355
Government	294,965	28,041		(2,386)	320,620
Limited partnerships	16,462	11,438		-	27,900
	\$ 1,647,414	\$ 226,956	\$	(17,365)	\$ 1,857,005

Management evaluates securities for other-than temporary impairment at least on a quarterly basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the security for a period of time sufficient to allow for any anticipated recovery in fair value.

At December 31, 2005, twenty-four securities have been in a continuous unrealized loss position for less than twelve months and twenty-five securities have been in a continuous unrealized loss position for twelve months or more. As management has the ability to hold the securities for the foreseeable future and these unrealized losses do not reflect any deterioration in the credit worthiness of the issuing securities, no declines are deemed to be other than temporary.

### NOTES TO FINANCIAL STATEMENTS, Cont'd

### **DECEMBER 31, 2005 AND 2004**

### NOTE B: INVESTMENT SECURITIES, Cont'd

The amortized cost and fair value by contractual maturity of debt securities are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations.

		December 31, 2005				
	A	mortized cost	Fair value			
Due in one year or less Due in one to five years	\$	578,712 827,434	\$	576,555 816,080		
Due after ten years		15,000		44,760		
	<u>\$</u>	1,421,146	\$	1,437,395		

### NOTE C: RELATED PARTY

As indicated in Note A, John G. Ullman & Associates, Inc. (JGUA) is the majority shareholder of the Company. Although there are no material intercompany transactions, JGUA does provide the Company with management and administrative support and services at no charge.

### NOTE D: NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and a specified ratio of aggregate indebtedness to net capital, both as defined, which shall not exceed 15 to 1. As of December 31, 2005, the Company had net capital and a net capital requirement of \$2,117,530 and \$100,000, respectively. The Company's aggregate indebtedness to net capital ratio was .01 to 1.

SUPPLEMENTARY INFORMATION

100 Chestnut Street
Suite 1200
Rochester, NY 14604
Phone 585 / 423-1860
Fax 585 / 423-5966
www.mengelmetzgerbarr.com



Additional Offices / Elmira, New York / Ithaca, New York

### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

Board of Directors USGM Securities, Inc.

We have audited the accompanying financial statements of USGM Securities, Inc. as of and for the years ended December 31, 2005 and 2004, and have issued our report thereon dated January 26, 2006. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The financial information hereinafter is presented for purposes of additional analysis and is not a required part of the basic financial statements, but the information on pages 12 to 16 is supplementary information required by Rule17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Mongel, Metzger, Barr & Co. LLP

Rochester, New York January 26, 2006

### COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

### **DECEMBER 31, 2005**

### COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

Total stockholders' equity		\$ 2,262,403
Less: Non-allowable assets:		
Haircuts on securities		
Debt securities		31,527
Other securities		113,346
		144,873
Net capital		2,117,530
Computation of basic net capital requirement:		
6-2/3% of aggregate indebtedness		1,353
Minimum requirement		100,000
Greater of the above		100,000
	Excess net capital	\$ 2,017,530
Ratio of aggregate indebtedness to net capital		.01 to 1
Computation of aggregate indebtedness:		
Accounts payable	•	\$ 9,462
Accrued income taxes		10,834
		\$ 20,296

### RECONCILIATION PURSUANT TO RULE 17a-5(d)(4)

### **DECEMBER 31, 2005**

Net capital (per Form X-17a-5)		\$ 2,111,077
Audit adjustments:		
Income tax accrual		 6,453
	NET CAPITAL PER AUDITED	
	FINANCIAL STATEMENTS	\$ 2,117,530

### **EXEMPTION FROM RULE 15c3-3**

An exemption from Rule 15c3-3, is claimed based upon rule section 15c3-3 (k)(2)(ii). All customer transactions are cleared through another broker/dealer (National Financial Services, LLC, Sec. #8-26740) on a fully disclosed basis.

100 Chestnut Street
Suite 1200
Rochester, NY 14604
Phone 585 / 423-1860
Fax 585 / 423-5966
www.mengelmetzgerbarr.com



Additional Offices / Elmira, New York / Ithaca, New York

### REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

Board of Directors USGM Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of USGM Securities, Inc. (the "Company") for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Mengel, Metzger, Barn & Co. LLP

Rochester, New York January 26, 2006

